

**Subject card**

<b>Subject name and code</b>	International Maritime Trade, PG_00121885						
<b>Field of study</b>	International Economic Relations						
<b>Date of commencement of studies</b>	October 2024	<b>Academic year of realisation of subject</b>			2025/2026		
<b>Education level</b>	postgraduate studies	<b>Subject group</b>			Obligatory subject group in the field of study		
<b>Mode of study</b>	part-time studies	<b>Mode of delivery</b>			at the university		
<b>Year of study</b>	2	<b>Language of instruction</b>			Polish polish		
<b>Semester of study</b>	3	<b>ECTS credits</b>			1.0		
<b>Learning profile</b>	academic	<b>Assessment form</b>					
<b>Conducting unit</b>							
<b>Name and surname of lecturer (lecturers)</b>	<b>Subject supervisor</b>		dr Tomasz Nowosielski				
	<b>Teachers</b>		dr hab. Hanna Klimek dr Tomasz Nowosielski				
<b>Lesson types</b>	<b>Lesson type</b>	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	<b>Number of study hours</b>	0.0	6.0	0.0	0.0	0.0	6
	E-learning hours included: 0.0						
<b>Learning activity and number of study hours</b>	<b>Learning activity</b>	Participation in didactic classes included in study plan		Participation in consultation hours		Self-study	SUM
	<b>Number of study hours</b>	6		0.0		0.0	6
<b>Subject objectives</b>	The aim of the course is to introduce students to the principles of organising international transport processes, with particular emphasis on the role of the freight forwarder in the organisation of these processes.						

Learning outcomes	Course outcome	Subject outcome	Method of verification
	[MSGMU2_W07] has an in-depth knowledge of selected (legal, organisational, ethical) rules and norms conditioning the functioning of economic structures and institutions on the international market; understands the regularities governing them, changes occurring in them and their sources, and their impact on the functioning of economic entities	The student has skills that include: identification of commodity markets and adaptation of actions to the conditions currently prevailing in these markets, principles for the construction of commercial contracts, the ability to identify phases of commercial transactions and commercial documentation, the ability to work with commercial, shipping and transport documentation, the use of commercial negotiation mechanisms in the sphere of concluding various types of contracts, recognition of the scope of the transport gestion and the ability to identify the gestor of maritime trade transaction processes, identification of entities participating in transaction processes, including their tasks and functions.	[SW4] test/exam - oral or written
	[MSGMU2_U07] can plan and manage a commercial transaction on the international market, conduct effective negotiations, analyse and critically assess the course of the transaction	The student has knowledge of: the functioning of international commodity markets and their links with transport markets. The student is familiar with the rules of international trade and has knowledge of the procedures involved in carrying out maritime trade transactions.	[SU4] test/exam - oral or written
Subject contents	<p>1 Stages in the implementation of trade transactions  Transport gestion in a trade contract; benefits and risks of having a transport gestion; division of the transport gestion between the parties to the trade contract; international trade formulas: Incoterms 2020; actors involved in the execution of international trade transactions; the course of international trade transactions  Organisation and execution of the transport business  The role and tasks of the forwarding agent; forwarding advice; the transport process as an added value of international trade transactions; characteristics of forwarding and transport services; the participation of individual transport branches in the processing of international trade transactions  3 Transport documents used in irregular sea shipping  Freight market; freight brokerage; freight advice in a commercial contract; maritime transport contracts (charters - document forms)  4 Transport documents used in regular shipping  Regular shipping market; maritime agents; cargo acquisition system; maritime transport contracts - beaching contract; role of the bill of lading in liner shipping  5 Basic goods documents occurring in international trade transactions  Characteristics of documents representing goods in international trade; invoice - basic document confirming the conclusion of a transaction  6 Customs documents  Customs procedures; customs documentation  7 Insurance of commercial transactions  Goods insurance</p>		
Prerequisites and co-requisites	Knowledge of basic microeconomics, macroeconomics and international economic relations.		
Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade
	Examination test and lecture activity	51.0%	100.0%
Recommended reading	Basic literature	<ol style="list-style-type: none"> <li>1. <i>E. Gostomski, T. Nowosielski, Międzynarodowy handel morski, Wydawnictwo Uniwersytetu Gdańskiego, Gdańsk 2020.</i></li> <li>2. <i>Handel zagraniczny. Organizacja i technika</i>, redakcja naukowa J. Rymarczyk, Polskie Wydawnictwo Ekonomiczne, Warszawa 2017.</li> <li>3. <i>Handel zagraniczny. Poradnik dla praktyków</i>, pod red. B. Stępień, PWE, Warszawa 2015.</li> <li>4. <i>Podstawy handlu zagranicznego</i>, pod red. H. Treder, WUG, Gdańsk 2005.</li> <li>5. <i>J. Kunert, Technika handlu morskiego</i>, PWE, Warszawa 1970.</li> </ol>	

	Supplementary literature	<ol style="list-style-type: none"> <li>1. E. Gostomski, T. Nowosielski , <i>Kierunki rozwoju międzynarodowego handlu morskiego</i>, "Pieniądze i Więż", 2019, 2(83).</li> <li>2. <i>Organizacja i technika transportu morskiego</i>, pod red. J. Kujawy, Wydawnictwo Uniwersytetu Gdańskiego, Gdańsk 2015.</li> <li>3. T. Nowosielski , <i>Efektywność lądowo-morskich łańcuchów transportowych</i>, [w:] <i>Kierunki racjonalizacji systemów i procesów logistycznych</i>, Prace Naukowe Wyższej Szkoły Bankowej w Gdańsku, 15/2012.</li> <li>4. K .Białecki , <i>Operacje handlu zagranicznego</i>, Warszawa 2002.</li> <li>5. <i>Transakcje handlu zagranicznego</i>, pod red. B. Stępień, Warszawa 2004.</li> <li>6. A. Salomon , <i>Spedycja w handlu morskim</i>, WUG, Gdańsk 2003.</li> </ol>
	eResources addresses	Adresy na platformie eNauczanie:
Example issues/ example questions/ tasks being completed	1. Features and types of economic contracts.2. Foreign trade transaction.3.Transport gestation issues - Incoterms 2020.4 Transport documents - waybills.5 Maritime transport documents.6 Multimodal transport.	
Work placement	Not applicable	

Document generated electronically. Does not require a seal or signature.