

**Subject card**

<b>Subject name and code</b>	Simulations and Management Games, PG_00101537						
<b>Field of study</b>	International Economic Relations						
<b>Date of commencement of studies</b>	October 2024	<b>Academic year of realisation of subject</b>			2025/2026		
<b>Education level</b>	postgraduate studies	<b>Subject group</b>			Obligatory subject group in the field of study		
<b>Mode of study</b>	full-time studies	<b>Mode of delivery</b>			at the university		
<b>Year of study</b>	2	<b>Language of instruction</b>			Polish		
<b>Semester of study</b>	4	<b>ECTS credits</b>			2.0		
<b>Learning profile</b>	academic	<b>Assessment form</b>					
<b>Conducting unit</b>	Katedra Makroekonomii -> Faculty of Economics						
<b>Name and surname of lecturer (lecturers)</b>	<b>Subject supervisor</b>		dr Andrzej Poszowiecki				
	<b>Teachers</b>						
<b>Lesson types</b>	<b>Lesson type</b>	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	<b>Number of study hours</b>	15.0	0.0	0.0	0.0	0.0	15
	E-learning hours included: 0.0						
<b>Learning activity and number of study hours</b>	<b>Learning activity</b>	Participation in didactic classes included in study plan		Participation in consultation hours		Self-study	SUM
	<b>Number of study hours</b>	15		0.0		0.0	15
<b>Subject objectives</b>	The aim of the course is to provide the knowledge and skills necessary to design, conduct and discuss a simple management game.						

Learning outcomes	Course outcome	Subject outcome	Method of verification
	[MSGMU2_K02] is ready to critically assess the level of acquired knowledge, skills and professional competence in the area of international economic relations	is able to cooperate in a team, including taking on various team roles, has organizational skills that allow the achievement of goals related to designing and undertaking professional activities; is aware of responsibility for one's own work and of being accountable to colleagues for jointly carried out research and projects   MSG2_K02   correctly identifies and resolves complex dilemmas related to the profession   MSG2_K04   is able to think and act in an entrepreneurial manner   MSG2_K06	[SK4] test/exam - oral or written
	[MSGMU2_K04] is ready to think and act in an entrepreneurial manner; adapts to new situations and conditions; undertakes challenges of creative thinking; acquires resilience to failures; assesses risks and threats and finds ways of counteracting their effects	is able to cooperate in a team, including taking on various team roles, has organizational skills that allow the achievement of goals related to designing and undertaking professional activities; is aware of responsibility for one's own work and of being accountable to colleagues for jointly carried out research and projects   MSG2_K02   correctly identifies and resolves complex dilemmas related to the profession   MSG2_K04   is able to think and act in an entrepreneurial manner   MSG2_K06	[SK4] test/exam - oral or written
	[MSGMU2_K06] is ready to independently identify, diagnose and responsibly resolve dilemmas and alternative solutions related to his/her profession and the development of professional achievements	is able to cooperate in a team, including taking on various team roles, has organizational skills that allow the achievement of goals related to designing and undertaking professional activities; is aware of responsibility for one's own work and of being accountable to colleagues for jointly carried out research and projects   MSG2_K02   correctly identifies and resolves complex dilemmas related to the profession   MSG2_K04   is able to think and act in an entrepreneurial manner   MSG2_K06	[SK4] test/exam - oral or written

	Course outcome	Subject outcome	Method of verification
	<p>[MSGMU2_U02] can observe, evaluate and critically analyse the causes and course of processes and phenomena taking place in the open economy; can formulate his/her own opinions on the subject, interpret statistical data and economic indicators necessary in this respect, and also forecast economic processes and phenomena using advanced methods and tools applied in economic sciences</p>	<p>is able to use theoretical knowledge in practice in relation to the functioning of economic entities on the international market (in connection with the selected specialization in international economic relations)   MSG2_U02   is able to identify and analyze the relationships between economic entities and other institutions that are part of the national environment and international and has the ability to understand them based on the theoretical assessment of these phenomena (in connection with the selected specialization in international economic relations) MSG2_U07 is able to use methods and tools, including statistical tools and data acquisition techniques, to verify simple hypotheses and diagnose processes economic and on this basis make appropriate economic decisions   MSG2_U08   is able to use basic computer programs to obtain and analyze data necessary in professional work   MSG2_U10   is able to identify the basic types of risks related to the international activities of enterprises and correctly determine their consequences and methods of mitigating them , with skillful use of theoretical knowledge, using a specific research method MSG2_U11 </p>	<p>[SU4] test/exam - oral or written</p>
	<p>[MSGMU2_U07] can plan and manage a commercial transaction on the international market, conduct effective negotiations, analyse and critically assess the course of the transaction</p>	<p>is able to use theoretical knowledge in practice in relation to the functioning of economic entities on the international market (in connection with the selected specialization in international economic relations)   MSG2_U02   is able to identify and analyze the relationships between economic entities and other institutions that are part of the national environment and international and has the ability to understand them based on the theoretical assessment of these phenomena (in connection with the selected specialization in international economic relations) MSG2_U07 is able to use methods and tools, including statistical tools and data acquisition techniques, to verify simple hypotheses and diagnose processes economic and on this basis make appropriate economic decisions   MSG2_U08   is able to use basic computer programs to obtain and analyze data necessary in professional work   MSG2_U10   is able to identify the basic types of risks related to the international activities of enterprises and correctly determine their consequences and methods of mitigating them , with skillful use of theoretical knowledge, using a specific research method MSG2_U11 </p>	<p>[SU4] test/exam - oral or written</p>

	Course outcome	Subject outcome	Method of verification
	<p>[MSGMU2_U08] can communicate in an international and culturally diverse environment, using advanced terminology of international economic relations; supports his/her position, doubts and suggestions with argumentation based on selected theories, opinions of various authors and/or statistical data</p>	<p>is able to use theoretical knowledge in practice in relation to the functioning of economic entities on the international market (in connection with the selected specialization in international economic relations)   MSG2_U02   is able to identify and analyze the relationships between economic entities and other institutions that are part of the national environment and international and has the ability to understand them based on the theoretical assessment of these phenomena (in connection with the selected specialization in international economic relations) MSG2_U07 is able to use methods and tools, including statistical tools and data acquisition techniques, to verify simple hypotheses and diagnose processes economic and on this basis make appropriate economic decisions   MSG2_U08   is able to use basic computer programs to obtain and analyze data necessary in professional work   MSG2_U10   is able to identify the basic types of risks related to the international activities of enterprises and correctly determine their consequences and methods of mitigating them , with skillful use of theoretical knowledge, using a specific research method MSG2_U11 </p>	<p>[SU4] test/exam - oral or written</p>
	<p>[MSGMU2_U10] can accurately select and use sources of information on international economic relations, evaluate, critically analyse and creatively interpret them, and can present them in an innovative way, using advanced information and communication techniques</p>	<p>is able to use theoretical knowledge in practice in relation to the functioning of economic entities on the international market (in connection with the selected specialization in international economic relations)   MSG2_U02   is able to identify and analyze the relationships between economic entities and other institutions that are part of the national environment and international and has the ability to understand them based on the theoretical assessment of these phenomena (in connection with the selected specialization in international economic relations) MSG2_U07 is able to use methods and tools, including statistical tools and data acquisition techniques, to verify simple hypotheses and diagnose processes economic and on this basis make appropriate economic decisions   MSG2_U08   is able to use basic computer programs to obtain and analyze data necessary in professional work   MSG2_U10   is able to identify the basic types of risks related to the international activities of enterprises and correctly determine their consequences and methods of mitigating them , with skillful use of theoretical knowledge, using a specific research method MSG2_U11 </p>	<p>[SU4] test/exam - oral or written</p>

	Course outcome	Subject outcome	Method of verification
	<p>[MSGMU2_U11] independently formulates and tests hypotheses related to simple research problems, appropriately selects and applies methods and tools, including statistical tools and data acquisition techniques in order to verify hypotheses and diagnose economic processes, and on this basis to take appropriate economic decisions</p>	<p>is able to use theoretical knowledge in practice in relation to the functioning of economic entities on the international market (in connection with the selected specialization in international economic relations)   MSG2_U02   is able to identify and analyze the relationships between economic entities and other institutions that are part of the national environment and international and has the ability to understand them based on the theoretical assessment of these phenomena (in connection with the selected specialization in international economic relations) MSG2_U07 is able to use methods and tools, including statistical tools and data acquisition techniques, to verify simple hypotheses and diagnose processes economic and on this basis make appropriate economic decisions   MSG2_U08   is able to use basic computer programs to obtain and analyze data necessary in professional work   MSG2_U10   is able to identify the basic types of risks related to the international activities of enterprises and correctly determine their consequences and methods of mitigating them , with skillful use of theoretical knowledge, using a specific research method MSG2_U11 </p>	<p>[SU4] test/exam - oral or written</p>
	<p>[MSGMU2_U14] has a thorough ability to prepare specialist oral presentations on economic and social issues, using specialist theoretical approaches, the principles of collecting data from various sources, their description and interpretation, and drawing conclusions on the basis of scientific literature; can prepare and lead a debate</p>	<p>is able to use theoretical knowledge in practice in relation to the functioning of economic entities on the international market (in connection with the selected specialization in international economic relations)   MSG2_U02   is able to identify and analyze the relationships between economic entities and other institutions that are part of the national environment and international and has the ability to understand them based on the theoretical assessment of these phenomena (in connection with the selected specialization in international economic relations) MSG2_U07 is able to use methods and tools, including statistical tools and data acquisition techniques, to verify simple hypotheses and diagnose processes economic and on this basis make appropriate economic decisions   MSG2_U08   is able to use basic computer programs to obtain and analyze data necessary in professional work   MSG2_U10   is able to identify the basic types of risks related to the international activities of enterprises and correctly determine their consequences and methods of mitigating them , with skillful use of theoretical knowledge, using a specific research method MSG2_U11 </p>	<p>[SU4] test/exam - oral or written</p>

	Course outcome	Subject outcome	Method of verification
	<p>[MSGMU2_W02] knows an advanced terminology in the field of international economics, international economic relations and complementary disciplines</p>	<p>has extended knowledge of economic sciences, in particular economics, their place in the system of sciences and relations to other sciences MSG2_W02  knows the types of economic ties and the regularities governing them, knows in detail the principles of functioning of the market and the market mechanism, both in the national, international and international aspects global MSG2_W05 has extended knowledge of the basic areas of operation of a modern enterprise, including on the international market MSG2_W06  knows in-depth selected methods and tools for describing economic phenomena, including data acquisition techniques that enable the description and analysis of economic entities operating on the market international and the processes and phenomena occurring in them and between them, as well as supporting decision-making processes (in connection with the selected specialization in international economic relations) MSG2_W08 </p>	<p>[SW4] test/exam - oral or written</p>
	<p>[MSGMU2_W05] has an in-depth knowledge of the world economy, principles of global market functioning and international financial relations as well as the process of their evolution; understands the causes, regularities and consequences of occurring changes</p>	<p>has extended knowledge of economic sciences, in particular economics, their place in the system of sciences and relations to other sciences MSG2_W02  knows the types of economic ties and the regularities governing them, knows in detail the principles of functioning of the market and the market mechanism, both in the national, international and international aspects global MSG2_W05 has extended knowledge of the basic areas of operation of a modern enterprise, including on the international market MSG2_W06  knows in-depth selected methods and tools for describing economic phenomena, including data acquisition techniques that enable the description and analysis of economic entities operating on the market international and the processes and phenomena occurring in them and between them, as well as supporting decision-making processes (in connection with the selected specialization in international economic relations) MSG2_W08 </p>	<p>[SW4] test/exam - oral or written</p>

	Course outcome	Subject outcome	Method of verification
	<p>[MSGMU2_W06] knows and understands the fundamental dilemmas related to globalisation and the formation of contemporary international economic relations</p>	<p>has extended knowledge of economic sciences, in particular economics, their place in the system of sciences and relations to other sciences MSG2_W02  knows the types of economic ties and the regularities governing them, knows in detail the principles of functioning of the market and the market mechanism, both in the national, international and international aspects global MSG2_W05 has extended knowledge of the basic areas of operation of a modern enterprise, including on the international market MSG2_W06  knows in-depth selected methods and tools for describing economic phenomena, including data acquisition techniques that enable the description and analysis of economic entities operating on the market international and the processes and phenomena occurring in them and between them, as well as supporting decision-making processes (in connection with the selected specialization in international economic relations) MSG2_W08 </p>	<p>[SW4] test/exam - oral or written</p>
	<p>[MSGMU2_W09] has an in-depth knowledge of selected areas of the functioning of a modern enterprise in the national and international environment; understands the conditions, principles and consequences of decisions taken in its structures aiming at the development, and the dependencies among enterprises on the international market</p>	<p>has extended knowledge of economic sciences, in particular economics, their place in the system of sciences and relations to other sciences MSG2_W02  knows the types of economic ties and the regularities governing them, knows in detail the principles of functioning of the market and the market mechanism, both in the national, international and international aspects global MSG2_W05 has extended knowledge of the basic areas of operation of a modern enterprise, including on the international market MSG2_W06  knows in-depth selected methods and tools for describing economic phenomena, including data acquisition techniques that enable the description and analysis of economic entities operating on the market international and the processes and phenomena occurring in them and between them, as well as supporting decision-making processes (in connection with the selected specialization in international economic relations) MSG2_W08 </p>	<p>[SW4] test/exam - oral or written</p>

	Course outcome	Subject outcome	Method of verification
	[MSGMU2_W13] knows and understands methods and tools for describing economic phenomena, including data acquisition techniques, which make it possible to describe and analyse economic entities functioning on the international market as well as processes and phenomena occurring in them and between them, and also those supporting decision-making processes	has extended knowledge of economic sciences, in particular economics, their place in the system of sciences and relations to other sciences MSG2_W02  knows the types of economic ties and the regularities governing them, knows in detail the principles of functioning of the market and the market mechanism, both in the national, international and international aspects global MSG2_W05 has extended knowledge of the basic areas of operation of a modern enterprise, including on the international market MSG2_W06  knows in-depth selected methods and tools for describing economic phenomena, including data acquisition techniques that enable the description and analysis of economic entities operating on the market international and the processes and phenomena occurring in them and between them, as well as supporting decision-making processes (in connection with the selected specialization in international economic relations) MSG2_W08	[SW4] test/exam - oral or written
Subject contents	<p>I. Managerial games and simulations as a form of employee training  1. Origin of management games  2. Areas of using games and simulations in the enterprise  3. Objectives of the tools used  4. Classification of management games  5. Effectiveness of using management games  6. Constructing games and managerial simulations  II. Games, simulations and managerial cases - a practical approach  1. Functioning of teams in the process of change - BRIDGES simulation game  Quality of communication. Teamwork. Conflicts in the team. Emotions in the team. Team leaders. Emotional aspects of change. The role of the leader when introducing change. Communication in the change process. Conflict resolution styles. Emotional control. Team and group. Group roles. The impact of individual roles on team effectiveness.  2. Ability to plan and analyze evaluation criteria - BUILDING A TOWER exercise  Goal analysis. The importance of action perception. The importance of time. Leading a small group of people. Learning from mistakes.</p>		
Prerequisites and co-requisites	No requirements		
Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade
	exam	50.0%	100.0%
Recommended reading	Basic literature	A. Poszewiecki, W. Bizon, P. Kulawczuk [red.], <i>Symulacje menedżerskie i studia przypadków. Szkolenia biznesowe w oparciu o symulacje menedżerskie i studia przypadków - najlepsze praktyki</i> , Wydawnictwo Uniwersytetu Gdańskiego, Gdańsk 2012. J. Koziński, M. Przybyła, W. Wudarczewski, <i>Gry i ćwiczenia kierownicze</i> , Wydawnictwo Akademii Ekonomicznej we Wrocławiu, Wrocław 1991. M. Lesz, <i>Ekonomiczne gry decyzyjne</i> , PWE, Warszawa 1979.	
	Supplementary literature	W. Bizon, <i>Developing entrepreneurial attitudes with innovative knowledge transfer tools - example of Case Simulator project</i> , [w:] W. Bizon, A. Poszewiecki [red.], <i>Innovative Tools For Facilitated Transfer Of Entrepreneurial Skills And Knowledge</i> , Wydawnictwo Uniwersytetu Gdańskiego, Gdańsk 2013. W. Bizon, <i>Methods of measuring the efficiency of education based on modern forms of knowledge transfer</i> , [w:] W. Bizon, A. Poszewiecki [red.], <i>Innovative Tools For Facilitated Transfer Of Entrepreneurial Skills And Knowledge</i> , Wydawnictwo Uniwersytetu Gdańskiego, Gdańsk 2013. J. Gajda, <i>Prognozowanie i symulacja a decyzje gospodarcze</i> , Wydawnictwo C.H. Beck, Warszawa 2001.	
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Example issues/ example questions/ tasks being completed			
Work placement	Not applicable		

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