

**Subject card**

<b>Subject name and code</b>	Simulations and Management Games, PG_00101538						
<b>Field of study</b>	International Economic Relations						
<b>Date of commencement of studies</b>	October 2024	<b>Academic year of realisation of subject</b>			2025/2026		
<b>Education level</b>	Master's studies	<b>Subject group</b>			Obligatory subject group in the field of study		
<b>Mode of study</b>	full-time studies	<b>Mode of delivery</b>			at the university		
<b>Year of study</b>	2	<b>Language of instruction</b>			Polish		
<b>Semester of study</b>	4	<b>ECTS credits</b>			2.0		
<b>Learning profile</b>	academic	<b>Assessment form</b>			credit		
<b>Conducting unit</b>	Department of Macroeconomics -> Faculty of Economics -> Rector						
<b>Name and surname of lecturer (lecturers)</b>	<b>Subject supervisor</b>		dr Dominik Aziewicz				
	<b>Teachers</b>		dr Dominik Aziewicz				
<b>Lesson types</b>	<b>Lesson type</b>	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	<b>Number of study hours</b>	0.0	15.0	0.0	0.0	0.0	15
	E-learning hours included: 0.0						
<b>Learning activity and number of study hours</b>	<b>Learning activity</b>	Participation in didactic classes included in study plan		Participation in consultation hours		Self-study	SUM
	<b>Number of study hours</b>	15		0.0		0.0	15
<b>Subject objectives</b>	The aim of the course is to provide the knowledge and skills necessary to design, conduct and discuss a simple management game.						

Learning outcomes	Course outcome	Subject outcome	Method of verification
	[MSGMU2_W06] knows and understands the fundamental dilemmas related to globalisation and the formation of contemporary international economic relations	knows and understands the fundamental dilemmas related to globalization and the formation of contemporary international economic relations and their importance for the manager of an international team	[SW4] test/exam - oral or written
	[MSGMU2_W09] has an in-depth knowledge of selected areas of the functioning of a modern enterprise in the national and international environment; understands the conditions, principles and consequences of decisions taken in its structures aiming at the development, and the dependencies among enterprises on the international market	has in-depth knowledge of the functioning of a modern enterprise in a national and international environment, understands the conditions, principles and consequences of managerial decisions made in its structures	[SW4] test/exam - oral or written
	[MSGMU2_W13] knows and understands methods and tools for describing economic phenomena, including data acquisition techniques, which make it possible to describe and analyse economic entities functioning on the international market as well as processes and phenomena occurring in them and between them, and also those supporting decision-making processes	knows and understands the methods and tools for describing economic phenomena used by managers	[SW4] test/exam - oral or written
	[MSGMU2_U07] can plan and manage a commercial transaction on the international market, conduct effective negotiations, analyse and critically assess the course of the transaction	is able to conduct effective negotiations of a commercial transaction as a manager	[SU4] test/exam - oral or written
	[MSGMU2_K02] is ready to critically assess the level of acquired knowledge, skills and professional competence in the area of international economic relations	Is ready to critically evaluate his managerial skills	[SK4] test/exam - oral or written
	[MSGMU2_K04] is ready to think and act in an entrepreneurial manner; adapts to new situations and conditions; undertakes challenges of creative thinking; acquires resilience to failures; assesses risks and threats and finds ways of counteracting their effects	is able to think in an entrepreneurial manner. Adapts to changing situations by making managerial decisions. Understands the impact of risk on the decisions he makes.	[SK4] test/exam - oral or written
	[MSGMU2_K06] is ready to independently identify, diagnose and responsibly resolve dilemmas and alternative solutions related to his/her profession and the development of professional achievements	is ready to independently identify, diagnose and responsibly resolve managerial dilemmas.	[SK4] test/exam - oral or written
	[MSGMU2_U10] can accurately select and use sources of information on international economic relations, evaluate, critically analyse and creatively interpret them, and can present them in an innovative way, using advanced information and communication techniques	when making managerial decisions, is able to properly select and use sources of information, evaluate them, critically analyze them, creatively interpret them and present them.	[SU4] test/exam - oral or written
	[MSGMU2_U11] independently formulates and tests hypotheses related to simple research problems, appropriately selects and applies methods and tools, including statistical tools and data acquisition techniques in order to verify hypotheses and diagnose economic processes, and on this basis to take appropriate economic decisions	independently formulates and tests hypotheses related to simple research problems, properly selects and applies methods and tools, including statistical tools and data acquisition techniques in order to verify hypotheses and diagnose economic processes and, on this basis, make appropriate managerial decisions	[SU4] test/exam - oral or written

	Course outcome	Subject outcome	Method of verification
	[MSGMU2_W05] has an in-depth knowledge of the world economy, principles of global market functioning and international financial relations as well as the process of their evolution; understands the causes, regularities and consequences of occurring changes	has in-depth knowledge of the global economy, the principles of functioning of the global market and international financial relations and the process of their evolution, understands the causes, regularities and consequences of the changes taking place and their significance for managerial decisions	[SW4] test/exam - oral or written
	[MSGMU2_U02] can observe, evaluate and critically analyse the causes and course of processes and phenomena taking place in the open economy; can formulate his/her own opinions on the subject, interpret statistical data and economic indicators necessary in this respect, and also forecast economic processes and phenomena using advanced methods and tools applied in economic sciences	is able to observe, evaluate and critically analyze the causes and course of processes and phenomena and use the results of this analysis when making managerial decisions.	[SU4] test/exam - oral or written
	[MSGMU2_U08] can communicate in an international and culturally diverse environment, using advanced terminology of international economic relations; supports his/her position, doubts and suggestions with argumentation based on selected theories, opinions of various authors and/or statistical data	as a manager, he can communicate in an international and culturally diverse team	[SU4] test/exam - oral or written
	[MSGMU2_U14] has a thorough ability to prepare specialist oral presentations on economic and social issues, using specialist theoretical approaches, the principles of collecting data from various sources, their description and interpretation, and drawing conclusions on the basis of scientific literature; can prepare and lead a debate	has an in-depth ability to prepare specialist oral presentations, in Polish and a foreign language, on the issues of running a business and managerial decisions	[SU4] test/exam - oral or written
	[MSGMU2_W02] knows an advanced terminology in the field of international economics, international economic relations and complementary disciplines	knows advanced terminology in the field of managerial economics	[SW4] test/exam - oral or written
Subject contents	<p>I. Managerial games and simulations as a form of employee training  1. Origin of management games  2. Areas of using games and simulations in the enterprise  3. Objectives of the tools used  4. Classification of management games  5. Effectiveness of using management games  6. Constructing games and managerial simulations  II. Games, simulations and managerial cases - a practical approach  1. Functioning of teams in the process of change - BRIDGES simulation game. Quality of communication. Teamwork. Conflicts in the team. Emotions in the team. Team leaders. Emotional aspects of change. The role of the leader when introducing change. Communication in the change process. Conflict resolution styles. Emotional control. Team and group. Group roles. The impact of individual roles on team effectiveness.  2. Ability to plan and analyze evaluation criteria - BUILDING A TOWER exercise  Goal analysis. The importance of action perception. The importance of time. Leading a small group of people. Learning from mistakes.</p>		
Prerequisites and co-requisites			
Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade
	project	51.0%	100.0%

Recommended reading	Basic literature	A. Poszewiecki, W. Bizon, P. Kulawczuk [red.], <i>Symulacje menedżerskie i studia przypadków. Szkolenia biznesowe w oparciu o symulacje menedżerskie i studia przypadków - najlepsze praktyki</i> , Wydawnictwo Uniwersytetu Gdańskiego, Gdańsk 2012. J. Kosiński, M. Przybyła, W. Wudarczewski, <i>Gry i ćwiczenia kierownicze</i> , Wydawnictwo Akademii Ekonomicznej we Wrocławiu, Wrocław 1991. M. Lesz, <i>Ekonomiczne gry decyzyjne</i> , PWE, Warszawa 1979.
	Supplementary literature	W. Bizon, <i>Developing entrepreneurial attitudes with innovative knowledge transfer tools - example of Case Simulator project</i> , [w:] W. Bizon, A. Poszewiecki [red.], <i>Innovative Tools For Facilitated Transfer Of Entrepreneurial Skills And Knowledge</i> , Wydawnictwo Uniwersytetu Gdańskiego, Gdańsk 2013. W. Bizon, <i>Methods of measuring the efficiency of education based on modern forms of knowledge transfer</i> , [w:] W. Bizon, A. Poszewiecki [red.], <i>Innovative Tools For Facilitated Transfer Of Entrepreneurial Skills And Knowledge</i> , Wydawnictwo Uniwersytetu Gdańskiego, Gdańsk 2013. J. Gajda, <i>Prognozowanie i symulacja a decyzje gospodarcze</i> , Wydawnictwo C.H. Beck, Warszawa 2001.
	eResources addresses	
Example issues/ example questions/ tasks being completed		
Work placement	Not applicable	

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