

**Subject card**

<b>Subject name and code</b>	Dealing Room , PG_00124399						
<b>Field of study</b>	Dealing room (Ćwiczenia)						
<b>Date of commencement of studies</b>	October 2024	<b>Academic year of realisation of subject</b>			2025/2026		
<b>Education level</b>	Master's studies	<b>Subject group</b>			Obligatory subject group in the field of study		
<b>Mode of study</b>	full-time studies	<b>Mode of delivery</b>			at the university		
<b>Year of study</b>	2	<b>Language of instruction</b>			Polish		
<b>Semester of study</b>	3	<b>ECTS credits</b>			2.0		
<b>Learning profile</b>	academic	<b>Assessment form</b>			credit		
<b>Conducting unit</b>	Division of International Financial Markets -> Department of International Business -> Faculty of Economics -> Rector						
<b>Name and surname of lecturer (lecturers)</b>	<b>Subject supervisor</b>		dr Monika Szmelter				
	<b>Teachers</b>		dr Monika Szmelter				
<b>Lesson types</b>	<b>Lesson type</b>	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	<b>Number of study hours</b>	0.0	15.0	0.0	0.0	0.0	15
	E-learning hours included: 0.0						
	eNauczanie source addresses: Moodle ID: 5869 Dealing room <a href="https://mdl.ug.edu.pl/course/view.php?id=5869">https://mdl.ug.edu.pl/course/view.php?id=5869</a>						
<b>Learning activity and number of study hours</b>	<b>Learning activity</b>	Participation in didactic classes included in study plan		Participation in consultation hours		Self-study	SUM
	<b>Number of study hours</b>	15		0.0		0.0	15
<b>Subject objectives</b>	Student well-prepared to the activity in Trasury Departaments in commercial banks, especially in foreign exchange desk of dealing room (services for interbank and corporate clients).						

Learning outcomes	Course outcome	Subject outcome	Method of verification
	[MSGMU2_W07] has an in-depth knowledge of selected (legal, organisational, ethical) rules and norms conditioning the functioning of economic structures and institutions on the international market; understands the regularities governing them, changes occurring in them and their sources, and their impact on the functioning of economic entities	A student has in-depth knowledge of selected rules and norms of financial markets relating to dealers activity.	[SW4] test/egzamin - ustny lub pisemny [SW5] realizacja zadania problemowego
	[MSGMU2_U07] can plan and manage a commercial transaction on the international market, conduct effective negotiations, analyse and critically assess the course of the transaction	A student is ready to plan and realize a profitable transaction in foreign exchange market.	[SU4] test/egzamin - ustny lub pisemny [SU5] realizacja zadania problemowego
	[MSGMU2_K04] is ready to think and act in an entrepreneurial manner; adapts to new situations and conditions; undertakes challenges of creative thinking; acquires resilience to failures; assesses risks and threats and finds ways of counteracting their effects	A student is ready to do transactions in forex in entrepreneurial way, and he adapts to the changing conditions of financial markets; student analyzes the risk of his activity in the forex.	[SK4] test/egzamin - ustny lub pisemny [SK5] realizacja zadania problemowego
Subject contents	<p>1. Dealing room - basics 1: definition and structure of dealing room; workplaces in dealing room.</p> <p>2. Dealing room - basics 2: currency position; rules and customs in dealing room.</p> <p>3. Why are exchange rates so changeable?: macroeconomics determinants; short-term flows in forex; others factors; the reaction of the foreign exchange market to selected factors.</p> <p>4. Technical aspects of spot transaction doing: conversation between dealers; dealers comments; dealers slang; spread- how to change it, to be profitable.</p> <p>5. Technical aspects of swap transaction doing: conversation between dealers; spread- how to change it, to be profitable.</p> <p>6. Some elements of Eikon.</p>		
Prerequisites and co-requisites	Student are able to use the computer and speak Communicative English.		
Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade
	test	41.0%	80.0%
	task	10.0%	20.0%
Recommended reading	Basic literature	Sobol I., Szmelter M., Międzynarodowy rynek walutowy. Wybrane zagadnienia, wyd. UG, 2025.	
		Rozliczenia międzynarodowe, pod red. D. M. Marciniak-Neider, PWE, Warszawa 2011.	
	Supplementary literature	M. Szmelter, Rynek złotego w Londynie, [w:] Finanse, Rynki Finansowe, Ubezpieczenia. - 2017, nr 5 (89), cz. 2.	
	eResources addresses		
Example issues/ example questions/ tasks being completed	<p>Ex. Fill in gaps (conversation between dealers):</p> <p>Bank A: HI HI FRDS EUR USD 10 PLS      Bank B: HI HI 15 18      Bank A: I BUY.... AT..... VAL 1AUGUST 20XY MINE..... TO DEUTSCHE BANK ACC 123456789      Bank B: I CONFIRM, I .....MIO AT..... VAL ..... MINE TO CHASE N.Y. ACC 67890 THKS AND BYE      Bank A: THKS HAVE A GUD W/E</p>		
Work placement	Not applicable		

Document generated electronically. Does not require a seal or signature.