

Subject card

Subject name and code	Economic analysis of law and legal negotiations - lecture, PG_00146955						
Field of study	Law						
Date of commencement of studies	October 2022		Academic year of realisation of subject		2025/2026		
Education level	uniform Master's studies		Subject group		Optional subject group		
Mode of study	part-time studies		Mode of delivery		at the university		
Year of study	4		Language of instruction		Polish		
Semester of study	7		ECTS credits		2.0		
Learning profile	academic		Assessment form		credit		
Conducting unit	Faculty of Law and Administration -> Rector						
Name and surname of lecturer (lecturers)	Subject supervisor		dr Łukasz Kodłubański				
	Teachers						
Lesson types	Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	Number of study hours	10.0	0.0	0.0	0.0	0.0	10
	E-learning hours included: 0.0						
Learning activity and number of study hours	Learning activity	Participation in didactic classes included in study plan		Participation in consultation hours		Self-study	SUM
	Number of study hours	10		0.0		40.0	50
Subject objectives	Introduction to the problems of economic analysis of law, including: game theory, public choice theory, Pareto efficiency, Kaldor-Hicks efficiency, Coase transaction cost theory. Familiarization with the art of negotiation and legal argumentation.						

Learning outcomes	Course outcome	Subject outcome	Method of verification
	[PRAWOJ5_WG09] He/she demonstrates deepened and systematic knowledge about the processes of changes of political systems and of individual authorities, as well as the consequences of these changes	I see changes in systems of power based on the construction of regulations.	[SW1] oral statement/ conversation/discussion
	[PRAWOJ5_UK08] The graduate has wide skills to prepare written works connected with the work of a lawyer in Polish and foreign language	Potrafi wykonać pracę pisemną w przedmiocie ekonomicznej analizy prawa i negocjacji prawniczych.	[SU1] oral statement/conversation/ discussion [SU2] presentation/project/paper/ report
	[PRAWOJ5_UK09] He/she demonstrates wide skills in preparing speeches in the field of law in Polish and foreign language	Is able to perform and deliver a presentation on the economic analysis of law and legal negotiations.	[SU1] oral statement/conversation/ discussion [SU2] presentation/project/paper/ report
	[PRAWOJ5_WG05] The graduate demonstrates systematic knowledge about the types of legal relations and the governing regularities	Knows the regularities of legal relations.	[SW1] oral statement/ conversation/discussion
	[PRAWOJ5_WG07] The graduate knows methods and tools, including techniques of data and information acquisition, as well as research methods appropriate for the field of study and the related disciplines	Knows research methods.	[SW1] oral statement/ conversation/discussion
	[PRAWOJ5_KO03] He/she is prepared for active participation in groups, organizations and institutions connected with law, is also able to communicate with specialists and non-specialists in the field of law	Able to participate in discussions.	[SK1] oral statement/conversation/ discussion
	[PRAWOJ5_UO11] He/she can work well in a team and can coordinate the team's work when solving legal problems, interpreting legal acts, and preparing written or oral opinions on a matter.	Is able to work in a team.	[SU1] oral statement/conversation/ discussion
	[PRAWOJ5_UU12] He/she acquires knowledge efficiently and develops his/her professional skills using various sources (in native and foreign language) and modern technologies	He can develop his skills.	[SU1] oral statement/conversation/ discussion
	[PRAWOJ5_KK01] The graduate is deeply aware of the level of his/her knowledge and skills, and also understands the need of lifelong learning	Is aware of his knowledge.	[SK1] oral statement/conversation/ discussion
	[PRAWOJ5_WK12] He/she has knowledge of occupational health and safety in public administration institutions	Has knowledge of occupational safety.	[SW1] oral statement/ conversation/discussion
	[PRAWOJ5_WK13] He/she has advanced knowledge of the functioning of professional self-governments in legal professions, is familiar with the principles of judges' and prosecutors' professions, and has knowledge of the organization of the judiciary in Poland.	Has in-depth knowledge of the functioning of professional self-governments of legal professions.	[SW1] oral statement/ conversation/discussion
	[PRAWOJ5_KK02] He/she is aware of the necessity to widen professional competences and qualifications, to improve skills, is able to indicate the direction of own development and education independently in widened and deepened way	Is aware of the need to expand professional competences and qualifications.	[SK1] oral statement/conversation/ discussion

	Course outcome	Subject outcome	Method of verification
	[PRAWOJ5_WG01] The graduate demonstrates deepened and systematic knowledge about the character of legal science, its place in the system of sciences and mutual relations.	Is aware of the importance of legal sciences.	[SW1] oral statement/ conversation/discussion
	[PRAWOJ5_UW06] The graduate is able to assess the usefulness of typical procedures and good practice in the implementation of tasks connected with various spheres connected with law and related fields	Can assess the usefulness of procedures.	[SU1] oral statement/conversation/ discussion
	[PRAWOJ5_WG02] He/she knows wide terminology and concepts in the scope of law and connected disciplines	Knows legal terminology.	[SW1] oral statement/ conversation/discussion
	[PRAWOJ5_WG03] He/she demonstrates deepened knowledge about the political system in Poland, about individual authorities with particular consideration of legislative authority and the judiciary,	Has knowledge about the system of government in Poland.	[SW1] oral statement/ conversation/discussion
	[PRAWOJ5_WG04] He/she knows the system of Polish law, mutual connections within the system and connections of Polish law with the European Union law and international law	Knows the Polish legal system.	[SW1] oral statement/ conversation/discussion
	[PRAWOJ5_UW07] He/she has the skills in understanding and analyzing social phenomena and utilizing this analysis in his/her professional work.	Is able to analyze social phenomena.	[SU1] oral statement/conversation/ discussion
	[PRAWOJ5_UW01] He/she has advanced skills in observation and interpretation of social phenomena, analyzes their connections with various areas, activity of legal science and the related disciplines	Has deepened skills in observing and interpreting social phenomena.	[SU1] oral statement/conversation/ discussion
	[PRAWOJ5_UW02] The graduate utilizes theoretical knowledge in legal science and the connected academic disciplines to analyze and interpret complex legal issues	Is able to use and integrate theoretical knowledge in the field of law.	[SU1] oral statement/conversation/ discussion
	[PRAWOJ5_WK10] He/she understands and knows the basic concepts and principles of industrial property protection and copyright law, as well as understands the need for proper protection of intellectual property and managing its resources	Knows the basics of industrial property law and copyright.	[SW1] oral statement/ conversation/discussion
	[PRAWOJ5_WK11] The graduate has deepened knowledge of the principles of creating and developing basic forms of individual entrepreneurship.	Has in-depth knowledge of the principles of creating and developing basic forms of individual entrepreneurship.	[SW1] oral statement/ conversation/discussion
	[PRAWOJ5_KR07] The graduate is ready to take up professional challenges, takes up efforts and is persistent in the implementation of individual and group activities in the creation, application or interpretation of legal regulations and related sciences	He is ready to take on professional challenges	[SK1] oral statement/conversation/ discussion
	[PRAWOJ5_UW03] The graduate demonstrates deepened skills of using complex theoretical points of view to analyze, interpret and plan strategies of legal activities; solves concrete problems connected with the creation, application and interpretation of legal regulations, anticipates the course of their solution and predicts the effects of planned activities	Is able to generate solutions to specific legal problems and predict the effects of planned actions.	[SU1] oral statement/conversation/ discussion [SU2] presentation/project/paper/ report

	Course outcome	Subject outcome	Method of verification
	[PRAWOJ5_UW04] He/she efficiently observes and analyzes moral, ethical and legal dilemmas in professional work	Is able to correctly interpret known ethical principles at work.	[SU1] oral statement/conversation/discussion
	[PRAWOJ5_KR05] He/she prepares responsibly to his/her work; can determine priorities in work and plan work appropriately	Is able to optimize the performance of duties.	[SK1] oral statement/conversation/discussion
	[PRAWOJ5_UW05] He/she can observe and analyze moral, ethical and legal dilemmas in professional work	Is able to diagnose problems at work.	[SU1] oral statement/conversation/discussion
	[PRAWOJ5_KR06] He/she behaves in ethical and professional way, follows the principles of ethics	Correctly evaluates undertaken behaviors from an ethical perspective.	[SK1] oral statement/conversation/discussion
	[PRAWOJ5_KO04] The graduate is ready to prepare own projects connected with the creation, application and interpretation of legal regulations, including projects co-financed by the European Union's funds	Is able to carry out his/her own project.	[SK1] oral statement/conversation/discussion
	[PRAWOJ5_WG08] He/she has deepened knowledge of sources of Polish law, its changes and processes of law formation	Knows the sources of Polish law.	[SW1] oral statement/conversation/discussion
	[PRAWOJ5_WG06] He/she has systematic knowledge about the man as the subject establishing social structures and principles of their operation and about the man as the individual operating in these structures	Understands the essence of man as a subject of the social structure.	[SW1] oral statement/conversation/discussion
Subject contents	1. Market and culture in interaction with law: the need for interdisciplinary research. 2. Economic legal analysis - the concept, development, methodologies and grand theories (game theory, public choice), use. 3. The art of negotiation in business, a code of argumentation for lawyers.		
Prerequisites and co-requisites	Lack.		
Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade
	written/oral exam or project/presentation	51.0%	100.0%
Recommended reading	Basic literature	1. J. Stelmach, B. Brozek, Sztuka negocjacji prawniczych, Warszawa 2011. 2. R. Cooter, T. Ulen, Ekonomiczna analiza prawa, red. Nauk. J. Beldowski, K. Metelska-Szaniawska, C.H. Beck, Warszawa 2009. 3. J. Stelmach, B. Brozek, W. Załuski, Dziesięć wykładów o ekonomii prawa, Wolters Kluwer, Warszawa 2007. 4. J. Stelmach (red.) M. Soniewicka (red), Analiza ekonomiczna w zastosowaniach prawniczych, Warszawa 2007.	

	Supplementary literature	1. M. Konopacka, Rule of law and free movement of court decisions in globalised Europe [W:] Przegląd Prawa Egzekucyjnego. - 2018, nr 11, s. 43-80, p-ISSN: 1731-030X 2. R. Posner, The Economics of Justice, Harvard University
	eResources addresses	
Example issues/ example questions/ tasks being completed	The concept of economic analysis of law. Homo oeconomicus. Economic analysis of the death penalty	
Work placement	Not applicable	

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