

Subject card

Subject name and code	Negotiation Theory and Practice, PG_00149159						
Field of study	Political Studies						
Date of commencement of studies	October 2025		Academic year of realisation of subject		2027/2028		
Education level	Bachelor's studies		Subject group		Obligatory subject group in the field of study		
Mode of study	full-time studies		Mode of delivery		at the university		
Year of study	3		Language of instruction		Polish		
Semester of study	5		ECTS credits		3.0		
Learning profile	academic		Assessment form		credit		
Conducting unit	Division of Public Policy and Administration -> Institute of Political Science -> Faculty of Social Sciences -> Rector						
Name and surname of lecturer (lecturers)	Subject supervisor		dr Barbara Kijewska				
	Teachers						
Lesson types	Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	Number of study hours	0.0	30.0	0.0	0.0	0.0	30
	E-learning hours included: 0.0						
Learning activity and number of study hours	Learning activity	Participation in didactic classes included in study plan		Participation in consultation hours		Self-study	SUM
	Number of study hours	30		0.0		50.0	80
Subject objectives	.						

Learning outcomes	Course outcome	Subject outcome	Method of verification
	[POLL3_W12] Has an advanced knowledge and understanding of the mechanisms of governance and political decision-making, including knowledge of the basic principles and relationships between management, organizing and other interactions between entrepreneurship and politics, has advanced knowledge of the threats and challenges facing politics, including the principles of creating and developing forms of individual entrepreneurship.	.	[SW4] test/exam - oral or written
	[POLL3_W08] Has advanced knowledge about democracy, civil society, political culture and the essence of public discourse in historical and contemporary terms.	.	[SW4] test/exam - oral or written
	[POLL3_W03] Has advanced knowledge of the role of man in social life, especially political life, and his interactions with the social, political, cultural, legal and economic environment.	.	[SW4] test/exam - oral or written
	[POLL3_W02] Has structured and detailed knowledge of a selected module (specialization) in the field of political science.	.	[SW4] test/exam - oral or written
	[POLL3_U01] Can correctly interpret and explain the behaviour of individuals and social groups in social life, especially political life.	.	[SU2] presentation/project/paper/report
	[POLL3_K01] Is prepared to participate in public life and in teams implementing social, political and civic projects at various levels of participation, and uses the acquired knowledge, skills and competencies to act in an entrepreneurial manner.	.	[SK6] demonstration of practical skills
	[POLL3_K06] Is ready to recognize and respect different points of view determined by different political, cultural and social backgrounds.	.	[SK6] demonstration of practical skills
	[POLL3_U06] Can explain and describe the principles and values of a democratic state and actively participate in public discourse.	.	[SU6] demonstration of practical skills
	[POLL3_U14] Can prepare oral presentations on specific issues using sources and theoretical approaches.	.	[SU6] demonstration of practical skills
	[POLL3_U05] Can determine the mechanisms of functioning of political organisations, including planning and organising the work of oneself and the team, preparing social, political, economic and civic projects (including those involving cooperation with other people), taking into account legal and political aspects in the field of social sciences politics, independently supplementing knowledge and obtaining information, using various sources and technological possibilities.	.	[SU4] test/exam - oral or written
	[POLL3_U04] Has basic skills in forecasting political processes and phenomena with particular emphasis on threats to the legal, social, and political order.	.	[SU6] demonstration of practical skills

	Course outcome	Subject outcome	Method of verification
	[POLL3_K02] Is prepared to participate in building institutionalized forms of civic activity, including acting as a leader.	.	[SK4] test/exam - oral or written
	[POLL3_K04] Is prepared to work in public organisations and institutions, including public administration bodies, political parties and other national and international organisations.	.	[SK8] observation of student's independent or team work
	[POLL3_U12] Can analyse, evaluate, and use the content of the media message	.	[SU5] implementation of a problem task
	[POLL3_U07] Has the skills necessary to participate in public life, can independently plan and implement own lifelong learning.	.	[SU8] observation of student's independent or team work
Subject contents	.		
Prerequisites and co-requisites			
Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade
		20.0%	20.0%
		40.0%	40.0%
		40.0%	40.0%
Recommended reading	Basic literature	.	
	Supplementary literature	.	
	eResources addresses		
Example issues/ example questions/ tasks being completed	.		
Work placement	Not applicable		

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