University of Gdańsk

Subject card

Subject name and code	The law of economic contracts - lecture, PG_00133884						
Field of study	Prawo umów gospodarczych - wykład						
Date of commencement of studies	October 2025		Academic year of realisation of subject		2026/2027		
Education level	Bachelor's studies		Subject group		Optional subject group		
Mode of study	part-time studies		Mode of delivery		at the university		
Year of study	2		Language of instruction		Polish		
Semester of study	3		ECTS credits		1.0		
Learning profile	academic		Assessment form		credit		
Conducting unit	Department of Commercial Law -> Faculty of Law and Administration -> Rector						
Name and surname of lecturer (lecturers)	Subject supervisor		dr hab. Bartłomiej Gliniecki				
	Teachers						
Lesson types	Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	Number of study hours	10.0	0.0	0.0	0.0	0.0	10
	E-learning hours included: 0.0						
Learning activity and number of study hours	Learning activity	Participation in didactic classes included in study plan		Participation in consultation hours	Self-study		SUM
	Number of study hours	10		0.0	15.0		25
Subject objectives	The aim of the course is to show students the principles of concluding, performing and being liable for non-performance of contracts in business transactions, as well as presenting typical legal structures used to minimize contractual risk related to non-performance of the contract by the contractor. Students learn typical named and unnamed contracts used in business transactions, in particular between entrepreneurs and with the participation of entrepreneurs.						

Learning outcomes

Course outcome	Subject outcome	Method of verification
[PiDPL3_WG01] has elementary knowledge of the basics of jurisprudence, public finance, and private law	Possesses knowledge of the elements of the content and purpose of a specific contractual obligation relationship.	[SW4] test/egzamin - ustny lub pisemny
[PiDPL3_WG02] has organized and theoretically substantiated advanced knowledge, covering issues in the fields of various branches of substantive and formal law related to public levies, as well as in the field of accounting	Possesses knowledge of the tax consequences of concluding, performing or improperly performing a contract of a specific type.	[SW4] test/egzamin - ustny lub pisemny
[PiDPL3_WK05] The graduate has basic knowledge of economic, legal, ethical and other conditions of various types of professional activity related to the application and compliance with tax law and accounting	Possesses knowledge of the practical use of the types of business contracts presented in the subject and their economic significance.	[SW4] test/egzamin - ustny lub pisemny

Subject contents

1. Contracts in business - specificity of contracting (in particular the basic principles of concluding and performing contracts economic)
2. Commercial intermediation agreements - agency agreement, distribution agreement, commission agreement
3. Agreements on cooperation between entrepreneurs (cooperative agreements) - consortium, joint venture
4. Security against the consequences of non-performance/proper performance of the contract: deposit, escrow account, bank guarantee, bill of exchange, letter of credit
5. Innominated contracts in business transactions

<table>
<tr><td>Prerequisites
and co-requisites</td><td colspan="2"></td></tr>
<tr><td>Assessment methods
and criteria</td><td colspan="2"><table><tr><th>Subject passing criteria</th><th>Passing threshold</th><th>Percentage of the final grade</th></tr><tr><td>Exam</td><td>51.0%</td><td>100.0%</td></tr></table></td></tr>
<tr><td rowspan="3">Recommended reading</td><td>Basic literature</td><td>Drafting and negotiating international commercial contracts : a practical guide / by Fabio Bortolotti.</td></tr>
<tr><td>Supplementary literature</td><td>---</td></tr>
<tr><td>eResources addresses</td><td></td></tr>
<tr><td>Example issues/
example questions/
tasks being completed</td><td colspan="2">1. What is the role and legal nature of a bank guarantee?
2. What are the rules for applying the provisions specifying the rights and obligations of contracting parties to innominate contracts?
3. What is a joint venture agreement?</td></tr>
<tr><td>Work placement</td><td colspan="2">Not applicable</td></tr>
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