

Subject card

Subject name and code	WPiA - Resolving disputes and conflicts, PG_00179137						
Field of study	History						
Date of commencement of studies	October 2025		Academic year of realisation of subject		2025/2026		
Education level	Bachelor's studies		Subject group				
Mode of study	full-time studies		Mode of delivery		e-learning		
Year of study	1		Language of instruction		Polish Polish		
Semester of study	2		ECTS credits		2.0		
Learning profile	academic		Assessment form		credit		
Conducting unit	Department of the Theory and Philosophy of Law and State -> Faculty of Law and Administration -> Rector						
Name and surname of lecturer (lecturers)	Subject supervisor		dr Magdalena Glanc-Żabiłowicz				
	Teachers		dr Magdalena Glanc-Żabiłowicz				
Lesson types	Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	Number of study hours	30.0	0.0	0.0	0.0	0.0	30
	E-learning hours included: 30.0						
	eNauczanie source addresses: Moodle ID: 13384 Rozwiązanie sporów i konfliktów https://mdl.ug.edu.pl/course/view.php?id=13384						
Learning activity and number of study hours	Learning activity	Participation in didactic classes included in study plan		Participation in consultation hours		Self-study	SUM
	Number of study hours	30		0.0		20.0	50
Subject objectives	The aim of the course is to familiarize students with the basic knowledge of conflicts and their resolution, both through judicial and extrajudicial means, as well as to analyze and evaluate the activities of selected institutions in terms of the legal and social consequences of their functioning. During the lecture, elements of the theory of social communication, legal cognitive science, ethics, and legal argumentation will be presented, as well as the results of interdisciplinary research conducted in social sciences and jurisprudence on the functioning of courts, negotiations, mediations, and arbitration. The topics presented also aim to shape basic negotiation and mediation skills and attitudes.						
Learning outcomes	Course outcome		Subject outcome		Method of verification		
			The student knows court and alternative dispute resolution methods, understands the legal regulations concerning alternative dispute resolution methods in selected branches of Polish law, and is also able to independently prepare a draft agreement for mediation and an arbitration clause as well as other basic documents.		[SU2] presentation/project/paper/report [SK1] oral statement/conversation/discussion [SK6] demonstration of practical skills		

Subject contents	1. Alternative dispute resolution methods. Resolving and settling conflicts		
	2. The concept of negotiation and mediation. The role of a negotiator and mediator, Lawyers and public officials in the modern services market.		
	3. Ethics of methods of conducting negotiations and mediation. Consequentialism. Negotiator's ethics		
	4. Models, styles and phases of negotiation.		
	5. Preparing for negotiations. Negotiating position. The role of time and space in negotiations.		
	6. Influence vs. coercive tactics in negotiation.		
	7. Non-verbal communication. Cognitive heuristics and accurate communication in negotiations and mediations.		
	8. Rules of mediation. Characteristics of mediation in selected areas of law and public administration.		
	9. Comparison of negotiations and mediation with other methods of resolving conflicts in law.		
	10. Simulations		
Prerequisites and co-requisites			
Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade
	written statement	50.0%	50.0%
	participation to class	80.0%	50.0%
Recommended reading	Basic literature	1. J. Stelmach, B. Brożek, Sztuka negocjacji prawniczych, Warszawa2011.2. J. Jabłońska-Bonca, K. Zeidler, Prawnik a sztuka retoryki inegocjacji, Warszawa 2016.3. T. Reiman, Potęga mowy ciała, Wyd. Helion, Warszawa 2010.4. R. Mayer, Jak wygrać każde negocjacje, MT Biznes, Warszawa2012.5. A. Jakubiak-Mirończuk, Negocjacje dla prawników, Warszawa2010.6. M. Tabernacka, Negocjacje i Mediacje w sferze publicznej, WoltersKluwer Polska, 2009.7. D. Kahneman, Pułapki myślenia. O myśleniu szybkim i wolnym,Media Rodzina, Warszawa 2012	
	Supplementary literature	no	
	eResources addresses		
Example issues/ example questions/ tasks being completed	no		
Work placement	Not applicable		

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