University of Gdańsk

Subject card

Subject name and code	Management, PG_00199087		
Field of study	International Economic Relations		
Date of commencement of studies	October 2026	Academic year of realisation of subject	2026/2027
Education level	Bachelor's studies	Subject group	Obligatory subject group in the field of study Subject group related to scientific research in the field of study
Mode of study	full-time studies	Mode of delivery	at the university
Year of study	1	Language of instruction	Polish
Semester of study	1	ECTS credits	3.0
Learning profile	academic	Assessment form	credit
Conducting unit			
Name and surname of lecturer (lecturers)	Subject supervisor	dr Wojciech Machel	
	Teachers		

Lesson types

Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
Number of study hours	30.0	0.0	0.0	0.0	0.0	30

E-learning hours included: 0.0

Learning activity and number of study hours

Learning activity	Participation in didactic classes included in study plan	Participation in consultation hours	Self-study	SUM
Number of study hours	30	4.0	41.0	75

Subject objectives

The aim of the course is to present students with the basics of organizational management science, including showing the complexity and interdisciplinary nature of management and quality sciences as a subject (scope of knowledge) permeating all aspects of an organization's functioning, with particular emphasis on management functions and tools.

Learning outcomes	Course outcome	Subject outcome	Method of verification
	[MSGL3_W15] has an advanced knowledge of management of an economic entity on the international market; knows and understands strategies and marketing tools used in this management	866 / 5 000 Distinguishes basic terms such as control, management, management, administration and three meanings of organization. Knows the structure of managerial activities and skills, distinguishes management styles. Knows the process of evolution of strategic planning, can describe the mission, goals, strategy, distinguishes types of strategy. Knows the components and dimensions of organizational structure, the process of designing the structure, components of the total organization and measures and factors of formalization. Knows the essence of motivation and motivation tools, can review the theory of motivation and describe motivating forms of pay organization. Distinguishes types of control, knows the functions of control. Can determine the causes of organizational changes and present the cycle of organizational change, describe methods of designing change and indicate the nature and causes of human resistance in the change process.	[SW4] test/exam - oral or written
	[MSGL3_W12] has a knowledge of the nature, functioning and sources of changes occurring in the structures of economic entities and organisations (in particular those which operate on the international market); understands the causes, course, scale and consequences of these changes	866 / 5 000 Distinguishes basic terms such as control, management, management, administration and three meanings of organization. Knows the structure of managerial activities and skills, distinguishes management styles. Knows the process of evolution of strategic planning, can describe the mission, goals, strategy, distinguishes types of strategy. Knows the components and dimensions of organizational structure, the process of designing the structure, components of the total organization and measures and factors of formalization. Knows the essence of motivation and motivation tools, can review the theory of motivation and describe motivating forms of pay organization. Distinguishes types of control, knows the functions of control. Can determine the causes of organizational changes and present the cycle of organizational change, describe methods of designing change and indicate the nature and causes of human resistance in the change process.	[SW4] test/exam - oral or written

Course outcome	Subject outcome	Method of verification
[MSGL3_W07] has knowledge and understanding of the types of economic ties and regularities governing them, including the principles of functioning of the market and the market mechanism, both in the national and international aspect	866 / 5 000 Distinguishes basic terms such as control, management, management, administration and three meanings of organization. Knows the structure of managerial activities and skills, distinguishes management styles. Knows the process of evolution of strategic planning, can describe the mission, goals, strategy, distinguishes types of strategy. Knows the components and dimensions of organizational structure, the process of designing the structure, components of the total organization and measures and factors of formalization. Knows the essence of motivation and motivation tools, can review the theory of motivation and describe motivating forms of pay organization. Distinguishes types of control, knows the functions of control. Can determine the causes of organizational changes and present the cycle of organizational change, describe methods of designing change and indicate the nature and causes of human resistance in the change process.	[SW4] test/exam - oral or written
[MSGL3_W03] has an advanced and structured knowledge of the world economy and international economic relations; understands the process of their evolution, including its causes and consequences	866 / 5 000 Distinguishes basic terms such as control, management, management, administration and three meanings of organization. Knows the structure of managerial activities and skills, distinguishes management styles. Knows the process of evolution of strategic planning, can describe the mission, goals, strategy, distinguishes types of strategy. Knows the components and dimensions of organizational structure, the process of designing the structure, components of the total organization and measures and factors of formalization. Knows the essence of motivation and motivation tools, can review the theory of motivation and describe motivating forms of pay organization. Distinguishes types of control, knows the functions of control. Can determine the causes of organizational changes and present the cycle of organizational change, describe methods of designing change and indicate the nature and causes of human resistance in the change process.	[SW4] test/exam - oral or written

Course outcome	Subject outcome	Method of verification
[MSGL3_W01] has an advanced knowledge of economic sciences, in particular of economics and its place in the system of sciences, including within related disciplines	866 / 5 000 Distinguishes basic terms such as control, management, management, administration and three meanings of organization. Knows the structure of managerial activities and skills, distinguishes management styles. Knows the process of evolution of strategic planning, can describe the mission, goals, strategy, distinguishes types of strategy. Knows the components and dimensions of organizational structure, the process of designing the structure, components of the total organization and measures and factors of formalization. Knows the essence of motivation and motivation tools, can review the theory of motivation and describe motivating forms of pay organization. Distinguishes types of control, knows the functions of control. Can determine the causes of organizational changes and present the cycle of organizational change, describe methods of designing change and indicate the nature and causes of human resistance in the change process.	[SW4] test/exam - oral or written
[MSGL3_W02] has an advanced knowledge and understanding of the terminology of international economic relations and complementary disciplines	866 / 5 000 Distinguishes basic terms such as control, management, management, administration and three meanings of organization. Knows the structure of managerial activities and skills, distinguishes management styles. Knows the process of evolution of strategic planning, can describe the mission, goals, strategy, distinguishes types of strategy. Knows the components and dimensions of organizational structure, the process of designing the structure, components of the total organization and measures and factors of formalization. Knows the essence of motivation and motivation tools, can review the theory of motivation and describe motivating forms of pay organization. Distinguishes types of control, knows the functions of control. Can determine the causes of organizational changes and present the cycle of organizational change, describe methods of designing change and indicate the nature and causes of human resistance in the change process.	[SW4] test/exam - oral or written
[MSGL3_U03] can identify and analyse relations between economic entities and public institutions in the national and international environment; using the acquired theoretical knowledge can critically evaluate these relations and indicate directions for their further development or changes	Is able to identify the role and function of the manager in the organization. Is able to analyze the conditions of the management process.	[SU4] test/exam - oral or written
[MSGL3_K04] is ready to think and act in an entrepreneurial manner; adapts to new situations and conditions, undertakes challenges of creative thinking; is resilient to failures; can identify threats and assess the risk of their occurrence	Is able to present and select arguments for the proposed position. Understands the meaning of teamwork. Has a sense of responsibility for oneself and the team. Understands the importance of creativity and innovation in the modern world. Accepts the need for continuous self-development.	[SK4] test/exam - oral or written

<table>
<tr><td>Subject contents</td><td colspan="2">1. Origin of management science - basic management problems, basic concepts: control, management, administration, organization).2. Organized action - characteristics of organized action, cycle of organized action.3. Management (roles of the manager in the organization, leadership in the organization, characteristics of management styles, managerial skills).4. Planning (role of planning in management, factors shaping the organization plan: mission, vision, organization strategy, types of plans in the organization).5. Organizing (process of building an organization model - creating organizational positions and combining them into groups, structure-forming factors, types of organizational structures - classical, basic and modern organizational structures).6. Motivating (essence and mechanisms of human motivation, human needs: classification and individualization, tools of material and non-material motivation, remuneration system, goals, components, determinants).7. Control (stages of the control process, tasks, types and functions of control).8. Organizational development (organizational life cycle, costs and benefits of organizational change, diagnostic and prognostic approach to designing changes, overcoming resistance to change).

Students deepen their knowledge by completing assignments outside of class and consulting with the instructor.</td></tr>
<tr><td>Prerequisites and co-requisites</td><td colspan="2">none</td></tr>
<tr><td>Assessment methods and criteria</td><td colspan="2"><table><tr><th>Subject passing criteria</th><th>Passing threshold</th><th>Percentage of the final grade</th></tr><tr><td>test</td><td>51.0%</td><td>100.0%</td></tr></table></td></tr>
<tr><td rowspan="3">Recommended reading</td><td>Basic literature</td><td>1. R. W. Griffin, Fundamentals of Organizational Management, PWN, Warsaw 2020.2. A. Zakrzewska Bielawska, Fundamentals of Management Theory and Exercises, Wydawnictwo Niepoprawne, Warsaw 20203. A. Czermiński, M. Czerska, B. Nogalski, R. Rutka, J. Apanowicz, Organizational Management, TNOiK, Toruń 2001.4. L. F. Korzeniowski, Fundamentals of Organizational Management, Difin, Warsaw 2019.5. J. A. F. Stoner, R. E. Freemanm , D. G. Gilbert, Management, PWE, Warsaw 2011.</td></tr>
<tr><td>Supplementary literature</td><td>1. P. F. Drucker, Management in the 21st Century, Muza, Warsaw 2000.2. P. F. Drucker, Management Practice, Czytelnik, Nowoczesność, Cracow, 2005.3. P. F. Drucker, Effective Manager. Effectiveness Can Be Learned, MT Biznes, Warsaw, 2017.4. K. Blanchard, S. Johnson, The New One-Minute Manager, MT Biznes, Warsaw 2015.5. S. R. Covey, 7 Habits of Highly Effective People, Rebis Publishing House, Poznań 2007.6. H. Steinmann, G. Schreyogg, Management. Basics of Enterprise Management Concepts, Functions, Examples, Publishing House of Wrocław University of Technology, Wrocław 2001.</td></tr>
<tr><td>eResources addresses</td><td></td></tr>
<tr><td>Example issues/ example questions/ tasks being completed</td><td colspan="2">List the functions of management.Introduce and discuss the types of organizational structures.Introduce the concepts of human motivation.</td></tr>
<tr><td>Work placement</td><td colspan="2">Not applicable</td></tr>
</table>

Document generated electronically. Does not require a seal or signature.