University of Gdańsk

Subject card

Subject name and code	Civil and Business Law in International Trade, PG_00199097		
Field of study	International Economic Relations		
Date of commencement of studies	October 2026	Academic year of realisation of subject	2026/2027
Education level	Bachelor's studies	Subject group	Obligatory subject group in the field of study Subject group related to scientific research in the field of study
Mode of study	full-time studies	Mode of delivery	at the university
Year of study	1	Language of instruction	Polish
Semester of study	2	ECTS credits	2.0
Learning profile	academic	Assessment form	credit
Conducting unit	Department of Commercial Law -> Faculty of Law and Administration -> Rector		
Name and surname of lecturer (lecturers)	Subject supervisor	dr Kaja Zaleska-Korziuk	
	Teachers		

Lesson types

Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
Number of study hours	15.0	0.0	0.0	0.0	0.0	15

E-learning hours included: 0.0

Learning activity and number of study hours

Learning activity	Participation in didactic classes included in study plan	Participation in consultation hours	Self-study	SUM
Number of study hours	15	2.0	33.0	50

Subject objectives

Student ma podstawowa wiedze z zakresu powiazan pomiedzy ekonomia a prawem cywilnym i handlowym. Zna podstawowa wiedze i pojecia z zakresu prawa handlowego i cywilnego w wymianie miedzynarodowej. Student jest swiadomy wpływu regulacji prawnych o zasiegu miedzynarodowym, w szczegolnosci europejskim oraz krajowym na wymiane handlowa oraz prowadzenie działalnosci gospodarczej w skali miedzynarodowej.

Learning outcomes

Course outcome	Subject outcome	Method of verification
[MSGL3_K06] is ready to be guided in his/her professional life by business ethics and corporate social responsibility, to respect others and to be loyal to his/her employer	Student jest przygotowany do prowadzenia działalności gospodarczej.	[SK4] test/exam - oral or written
[MSGL3_K05] correctly identifies, diagnoses and solves dilemmas and various options of solutions related to the profession	Student prawidłowo identyfikuje, diagnozuje i rozstrzyga dylematy oraz różne warianty rozwiązań związane z wykonywaniem zawodu.	[SK4] test/exam - oral or written
[MSGL3_U05] can use regulations and standards which determine business activity, as well as accounting principles in order to solve specific tasks related to the activity of enterprises	Student potrafi posługiwać się podstawowymi przepisami i standardami warunkującymi działalność gospodarczą.	[SU4] test/exam - oral or written
[MSGL3_U06] can identify selected risks related to international operations of enterprises and assess their consequences correctly	Student potrafi zidentyfikować wybrane rodzaje ryzyka związanego z działalnością międzynarodową przedsiębiorstw oraz prawidłowo ocenić ich konsekwencje.	[SU4] test/exam - oral or written
[MSGL3_U04] uses the acquired theoretical knowledge in economics to analyse and evaluate the operation of economic entities on the international market, with particular emphasis on the European Union market	Student zna i rozumie związek pomiędzy ekonomią a funkcjonowaniem podmiotów gospodarczych na rynku międzynarodowym	[SU4] test/exam - oral or written
[MSGL3_U07] can perform commercial transactions on the international market, select and apply appropriate forms of transaction settlement, analyse and critically assess the course of transactions	Student orientuje się w transakcjach handlowe na rynku międzynarodowym.	[SU4] test/exam - oral or written
[MSGL3_K03] participates in the preparation of economic and social projects; can reconcile legal, economic, ecological, political and social requirements	Student uczestniczy w przygotowaniu projektów dot. zagadnień prawnych.	[SK4] test/exam - oral or written
[MSGL3_W16] has an advanced knowledge and understanding of the principles of entering into and conducting business transactions on the international market	Student zna i rozumie w zaawansowanym stopniu zasady zawierania oraz realizacji transakcji handlowych na rynku międzynarodowym	[SW4] test/exam - oral or written
[MSGL3_W14] knows and understands terms and principles of intellectual (industrial) property protection and copyright law	Student zna i rozumie podstawowe pojęcia i zasady z zakresu ochrony własności intelektualnej (przemysłowej) i prawa autorskiego	[SW4] test/exam - oral or written
[MSGL3_W12] has a knowledge of the nature, functioning and sources of changes occurring in the structures of economic entities and organisations (in particular those which operate on the international market); understands the causes, course, scale and consequences of these changes	Student ma uporządkowaną wiedzę o strukturach podmiotów i organizacji gospodarczych	[SW4] test/exam - oral or written
[MSGL3_W11] has a knowledge of (legal, organisational, ethical) rules and norms organising economic structures and institutions (in particular those on the international market)	Student zna reguły prane dotyczące prowadzenia działalności gospodarczej	[SW4] test/exam - oral or written
[MSGL3_W04] has an advanced knowledge of different types and essential elements of the structures of economic entities and organisations, and public institutions	Student zna system spółek handlowych	[SW4] test/exam - oral or written
[MSGL3_W02] has an advanced knowledge and understanding of the terminology of international economic relations and complementary disciplines	Student zna terminologię prawniczą dotyczącą spółek handlowych i umów	[SW4] test/exam - oral or written

Course outcome	Subject outcome	Method of verification
[MSGL3_W01] has an advanced knowledge of economic sciences, in particular of economics and its place in the system of sciences, including within related disciplines	Student ma zaawansowaną wiedzę z zakresu prawa spółek handlowych	[SW4] test/exam - oral or written
[MSGL3_U16] can plan and implement his/her own lifelong learning, expand and improve his/her acquired knowledge and economic skills; is open to new ideas and techniques; is willing to learn using any method, and has a tendency to interact with other participants of the learning process	Student potrafi samodzielnie uzupełniać nabyte umiejętności z zakresu prawa.	[SU4] test/exam - oral or written
[MSGL3_U03] can identify and analyse relations between economic entities and public institutions in the national and international environment; using the acquired theoretical knowledge can critically evaluate these relations and indicate directions for their further development or changes	Student identyfikuje powiązania w grupach spółek.	[SU4] test/exam - oral or written

Subject contents	Civil and commercial law The role of private law in commercial transactions Sources of civil and commercial law in international trade Conducting business activity in Poland and abroad Legal requirements related to starting a business Legal criteria for choosing a business location Entities conducting business activity (natural persons, companies, branches of foreign entrepreneurs) 3. Organisational and legal forms of foreign investment Directly Forms of commercial representation Branch Subsidiary Joint venture 4. Company transformations Possibilities for company transformation Consequences of transformation Cross-border transformations 5. Conclusion and performance of contracts in international trade Legal regime of commercial contracts in international trade Conclusion of a contract and its form Typical elements of a contract Legal consequences of non-performance of a contract Types of contractual security 6. International sales contract under the Vienna Convention The concept of goods and the scope of application of the Convention Offer and conclusion of a contract Obligations of the seller Obligations of the buyer Non-performance of a sales contract Transfer of risk associated with goods under the Convention and Incoterms 2010 rules 7. The role of intellectual property in contemporary international trade Industrial property and copyright and their economic significance Intellectual property protection as a subject of negotiations between WTO member states Contemporary international trade and intellectual property challenges and trends 8. International commercial arbitration Arbitration as an alternative legal method of dispute resolution Advantages and disadvantages of arbitration Rules of arbitration proceedings Students deepen their knowledge by solving problems and tasks outside of class and consulting with the lecturer.

Prerequisites and co-requisites	Podstawowa znajomość prawa.
Assessment methods and criteria	

Subject passing criteria	Passing threshold	Percentage of the final grade
Final exam	51.0%	100.0%

Recommended reading	Basic literature	B.Gnela (red.) Prawo handlowe dla ekonomistów, wyd. 3, Warszawa 2019
	Supplementary literature	M. Pazdan (red.), Miedzynarodowe prawo handlowe, wyd. 2, Warszawa 2006 J. Ciszewski (red.), Polskie prawo handlowe, wyd. 2, Warszawa 2011 J. Ciszewski (red.), Kontrakty i inne czynnosci handlowe w pytaniach i odpowiedziach, Warszawa 2008 B. Gnela (red.), Prawo handlowe dla ekonomistow, wyd. 1, Warszawa 2010
	eResources addresses	
Example issues/ example questions/ tasks being completed		
Work placement	Not applicable	

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