University of Gdańsk

Subject card

Subject name and code	Basics of Freight Forwarding, PG_00199885						
Field of study	Economics						
Date of commencement of studies	October 2026		Academic year of realisation of subject		2027/2028		
Education level	Bachelor's studies		Subject group		Obligatory subject group in the field of study Optional subject group Subject group related to scientific research in the field of study		
Mode of study	part-time studies		Mode of delivery		at the university		
Year of study	2		Language of instruction		Polish		
Semester of study	4		ECTS credits		2.0		
Learning profile	academic		Assessment form		credit		
Conducting unit	Department of Transport Policy and Economic Integration -> Faculty of Economics -> Rector						
Name and surname of lecturer (lecturers)	Subject supervisor		dr Maria Matusiewicz				
	Teachers						
Lesson types	Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	Number of study hours	10.0	8.0	0.0	0.0	0.0	18
	E-learning hours included: 0.0						
Learning activity and number of study hours	Learning activity	Participation in didactic classes included in study plan		Participation in consultation hours		Self-study	SUM
	Number of study hours	18		4.0		28.0	50
Subject objectives	The aim of the subject is to familiarize the student with the nature and forms of forwarding activity. To indicate the course of forwarding processes in international trade and to present their legal and organizational aspects.						

Learning outcomes

Course outcome	Subject outcome	Method of verification
[EKONL3_W04] knows the types of economic and social ties and the regularities governing them	knows the types of economic and social relationships and the principles governing them in the context of freight forwarding activities	[SW4] test/exam - oral or written [SW1] oral statement/ conversation/discussion [SW2] presentation/project/paper/ report [SW5] implementation of a problem task
[EKONL3_K05] correctly identifies, diagnoses and resolves professional dilemmas and different options for solutions	is able to identify, diagnose and resolve dilemmas and various variants of solutions related to the performance of the profession in the field of forwarding	[SK1] oral statement/conversation/ discussion [SK2] presentation/project/paper/ report [SK4] test/exam - oral or written [SK5] implementation of a problem task [SK8] observation of student's independent or team work
[EKONL3_U03] is able to analyse the causes and course of specific economic and social processes and phenomena, and accurately analyse these phenomena using adequate methods and tools economic and social	can analyze the causes and course of specific economic and social processes and phenomena, accurately analyzing these phenomena using appropriate economic and social methods and tools in the context of freight forwarding [	[SU1] oral statement/conversation/ discussion [SU2] presentation/project/paper/ report [SU4] test/exam - oral or written [SU5] implementation of a problem task [SU8] observation of student's independent or team work
[EKONL3_U05] uses normative systems (legal, professional, ethical) to solve a specific economic or social task	uses normative systems (legal, professional, ethical) to solve specific tasks related to forwarding activities	[SU1] oral statement/conversation/ discussion [SU4] test/exam - oral or written [SU5] implementation of a problem task [SU8] observation of student's independent or team work
[EKONL3_K02] is aware of the level of knowledge in the field of economics and understands the need to deepen and update this knowledge throughout life	is aware of the level of their knowledge in the field of freight forwarding, understands the need for continuous deepening and updating of this knowledge throughout their professional life	[SK1] oral statement/conversation/ discussion [SK2] presentation/project/paper/ report [SK4] test/exam - oral or written [SK5] implementation of a problem task [SK8] observation of student's independent or team work
[EKONL3_K01] recognises the importance of economic knowledge in identifying and solving economic problems and of consulting experts when difficulties in solving them independently	recognizes the importance of knowledge in freight forwarding in the process of identifying and solving economic problems, and seeks expert opinions when facing difficulties in solving them independently	[SK1] oral statement/conversation/ discussion [SK2] presentation/project/paper/ report [SK4] test/exam - oral or written [SK5] implementation of a problem task [SK8] observation of student's independent or team work
[EKONL3_U07] is able to participate in analyses and evaluations of alternative solutions to economic and social problems and to choose the methods and instruments to resolve them rationally	can participate in analyses and assessments of alternative solutions to problems related to freight forwarding, and selects methods and tools to rationally resolve them	[SU1] oral statement/conversation/ discussion [SU3] text preparation/written work [SU4] test/exam - oral or written [SU5] implementation of a problem task [SU8] observation of student's independent or team work
[EKONL3_W03] knows the relations between economic agents and social organisations operating in the national, international and intercultural arenas	has advanced knowledge of relationships between economic entities and social organizations operating at national, international, and intercultural levels, with a particular focus on freight forwarding	[SW4] test/exam - oral or written [SW1] oral statement/ conversation/discussion [SW2] presentation/project/paper/ report [SW5] implementation of a problem task
[EKONL3_W02] has an advanced knowledge of the different types of existing business entities and organisations and public institutions	has advanced knowledge of various types of existing economic entities, organizations, and public institutions that play a crucial role in the freight forwarding sector	[SW4] test/exam - oral or written [SW1] oral statement/ conversation/discussion [SW2] presentation/project/paper/ report [SW5] implementation of a problem task

Subject contents	The subject covers comprehensive issues related to the forwarding process in foreign trade. The role of the forwarder at individual stages of international deliveries and the importance of proper preparation of the logistics process are discussed. Particular attention is paid to the terms of delivery in foreign trade, including the interpretation of Incoterms clauses, as well as the importance of transport insurance in minimizing operational risk. The classes analyze forwarding and transport agreements, with particular emphasis on the General Polish Forwarding Conditions (OPWS), as well as important international conventions regulating forwarding and transport activities, including CMR, TIR, and the Convention on Sea Transport. Current EU regulations will also be discussed, including the Mobility Package and its impact on the activities of carriers and forwarders. Part of the course is also devoted to financial issues, such as the terms of payment for goods in international transactions and customs procedures necessary in foreign trade. This is complemented by the topic of security in forwarding and transport, covering both operational issues and compliance with applicable international regulations. 1. Forwarding process in foreign trade (role of the forwarder in individual stages of the process2. Delivery conditions in foreign trade3. Transport insurance4. Forwarding and transport agreements5. International conventions and regulations concerning forwarding and transport6. Mobility Package and its effects on forwarders and carriers7. Conditioned processes of payment for goods in international trade8. Customs issues9. Safety in forwarding and transport The subject content can be further explored during consultations, where the student can also explain the interpretation problems of the issues being addressed..
Prerequisites and co-requisites	

Assessment methods and criteria

Subject passing criteria	Passing threshold	Percentage of the final grade
participation in discussion	51.0%	50.0%
project	51.0%	50.0%

Recommended reading

Basic literature	Shaping sustainable strategies of freight forwarding companies in the environment of the road transport market Naumov, V ; Umarova, B ; Taran, I ; Myrzageldiyev, R ; Tursymbekova, Z ; Lytvyn, V Dnipropetrosk: State Higher Educational Institution "National Mining University" Natsional'nyi Hirnychyi Universytet. Naukovyi Visnyk, 2023-10 (5), p.148-155
Supplementary literature	THE ANALYSIS OF FREIGHT FORWARDING SERVICES USING THE BUSINESS PROCESS MODELLING TOOLS Popa, C ; Goia, I Constanta: Naval Academy Publishing House Scientific Bulletin ("Mircea cel Bătrân" Naval Academy), 2022-07, Vol. 25 (2), p.110-116
eResources addresses	

Example issues/ example questions/ tasks being completed	Basic concepts in freight forwarding: What do terms such as freight, full truck load (FTL), part truck load (LTL) mean and what are the differences between them?Types of freight documents: What are the main documents used in international transport and what information do they contain?Basic types of freight forwarding agreements: What are the basic types of freight forwarding agreements and what are their main features?Freight shipment process: What are the stages of the freight shipment process from the customer's order to the delivery of the goods to the place of destination?Basic types of transport in freight forwarding: What are the main types of transport used in freight forwarding (e.g. road, sea, air, rail) and what are their characteristic features?Incoterms: What do Incoterms mean and what are their main advantages for entrepreneurs?Cargo and storage management: What are the basic principles of cargo and storage management in the context of freight forwarding?The role of technology in freight forwarding: What technologies are used in the freight forwarding industry to monitor and manage the supply chain?Importance of insurance in freight forwarding: What are the basic types of insurance used in freight forwarding and why are they important for entrepreneurs?Logistics challenges in freight forwarding: What are the main logistics challenges that freight forwarding companies may face and how can they be solved?
Work placement	Not applicable

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